

Back in <time period> we talked with you about and SAP Business One solution and for various reasons I know that you decided not to move forward with a solution from <partner name>.

Perhaps the timing wasn't right or the investment required was not an option at that time.

At < partner name>, we understand what it's like to manage a growing business and what it takes to balance cash flow with growth and profitability – we are a small business too!

That's one of the reasons why we have decided to offer a new solution from SAP build around the same SAP Business One solution being used in those 35,000 businesses I mentioned earlier but delivered using the latest technology called cloud computing.

Cloud computing or on demand computing allows you to subscribe on a per user per month basis (usually for a set minimum period) and access the solution securely via the internet – no need to spend large amounts of money up front on expensive servers and then paying people to maintain them.

And even better, you can access the software anywhere , anytime as long as you have a broadband internet connection.

SAP Business One OnDemand is the same software with same functionality as the standard SAP Business One application, except it is deployed using this cloud computing model and you can pay for the solution on a per user per month basis, helping you to manage the cash flow impact as well as keeping the cost in the Profit and Loss statement rather than the Balance Sheet.

So, perhaps now is a great time to revisit the discussion about deploying a new solution....and SAP Business One has also grown in terms of its functionality as well as the technology.

To help you learn more about how SAP Business One OnDemand can help you, we have put together a collection of resources that you can access at www.partnername.com/landingpage including demonstrations, seminars you can watch from your computer (also called webinars) as well as whitepapers that help you understand what cloud computing is about and how your business can benefit from deploying an ERP solution, today.

In particular, take a look at the latest infographic entitled which provides a guided flow chart taking you through the decision process to help you determine if now is the right time to invest in an ERP solution from <partner name> and SAP.

Of course, if you have already decided to invest in a new ERP solution and would like to talk to one of our consultants about SAP Business One OnDemand or one of the other packages we offer, please call us on <partner phone no> and well be happy to spend time with you showing you how you can benefit from SAP Business One.